

OSI Software And Industrial Evolution Partner to Deliver ASP-Style Information Access for Over 4,000 Installed PI Systems

Industrial Evolution's information services now available for all PI System and related information application installations

SAN LEANDRO, APRIL 4, 2000 — OSI Software, Inc. and Industrial Evolution today announced a strategic partnership for the delivery of secure Web-based access to all installed and new PI Systems. This partnership accelerates the delivery of Industrial Evolution's information services to industrial customers.

OSI Software's partnership with Industrial Evolution further validates customer demand for an Application Service Provider (ASP) approach in lieu of the traditional software license and delivery model that is typical of the industry today.

Under terms of the partnership agreement, Industrial Evolution servers will host selected manufacturing information from OSI Software PI Systems on a central server for secure Web-based access by users across the customer enterprise. Customers wanting to capture the advantages of an ASP-style delivery model for their plant information will feed actual operating data from their installed PI system up to Industrial Evolution servers. Operating and management personnel will then access this information using the AnyWhere™ and AnyTime™ information browser-based access services provided by Industrial Evolution.

J. Patrick Kennedy, President and Founder of OSI Software said: *"Our partnership with Industrial Evolution helps us bring an effective Internet strategy to market for our data collection, historization and data-centric applications, while remaining focused on our core software development expertise. As part of their quest to reduce decision-making efforts, our customers have been searching for ways to improve their information access, and we are pleased to ally with Industrial Evolution to deliver this."*

Simon Wright, President of Industrial Evolution added, *"With over 4,000 installed sites, OSI Software is the clearly recognized leader in the data collection and historization industry. We are extremely pleased to align with OSI Software in the delivery of improved information access. OSI Software has been a pioneer in the development of data collection systems for the manufacturing industries, and their partnership is a strong boost to our business strategy."*

Mr. Wright went on to say that Industrial Evolution's AnyWhere Manufacturing Information System and the AnyTime Production Reporting services would be available immediately to all OSI Software customers, with strong mutual support from both companies. He added that Industrial Evolution's AnyWhere and AnyTime services are also available for other data collection and historization systems — such as **AspenTech's InfoPlus and CIM/21** and selected earlier-generation packages, and **Honeywell's Uniformance**.

About OSI Software

OSI Software, Inc. is the industry leader of real time data collection software to the process industries via its plant information software products. Founded in 1980, OSI Software is a private company that is headquartered in San Leandro, California, with worldwide offices located throughout North America, Spain, Singapore and Brazil, as well as affiliates in Germany and New Zealand.

OSI's PI System is integrated with the latest software technology, which enables it to be a software development environment, allowing users to easily design customizable programs. The technology tools used include: Microsoft Standards, ActiveX Technology, Visual Basic for Applications (VBA), Application Programming Interface (API), and SAP Certified R/3 Link. OSI's PI ProcessBook has received the "Designed for Microsoft Windows NT and Windows 95" logo.

About Industrial Evolution

Founded in 2000, Industrial Evolution is the first company with its roots firmly planted in the process industries to bring a new all-Internet approach to performance improvement in manufacturing. Solutions from Industrial Evolution bring real value to manufacturing operations today by making operational data and information available via the Web when and where its needed it to help improve manufacturing performance. The Industrial Evolution vision is that all manufacturers, regardless of size or location, will have equal and easy access to "best-in-class" expertise from any source inside or outside their company, as facilitated by the data management infrastructure. Industrial Evolution is based in Phoenix, Arizona. Additional information is available on the Internet at www.IndustrialEvolution.com.

AnyWhere and AnyTime are trademarks of Industrial Evolution, Inc., Phoenix, Arizona; InfoPlus and CIM/21 are registered trademarks of Aspen Technology, Inc., Cambridge, Massachusetts; Uniformance is a registered trademarks of Honeywell Inc., Morristown, New Jersey; and the PI System is a registered trademark of OSI Software, Inc., San Leandro, California.